

5 June 2009
Benpres Caseroom
Joseph McMicking Campus
Asian Institute of Management



AIM Golden Rice Team









Team ALBAY

Joana Capareda Ryan Miranda

Team LEYTE-SAMAR

Karen Bitagun Cian Palami

Team ILOILO

Sheila Abalajen Johan Diaz

Team BUKIDNON

Khairy Alonto II Bing Tiongco-Quinto

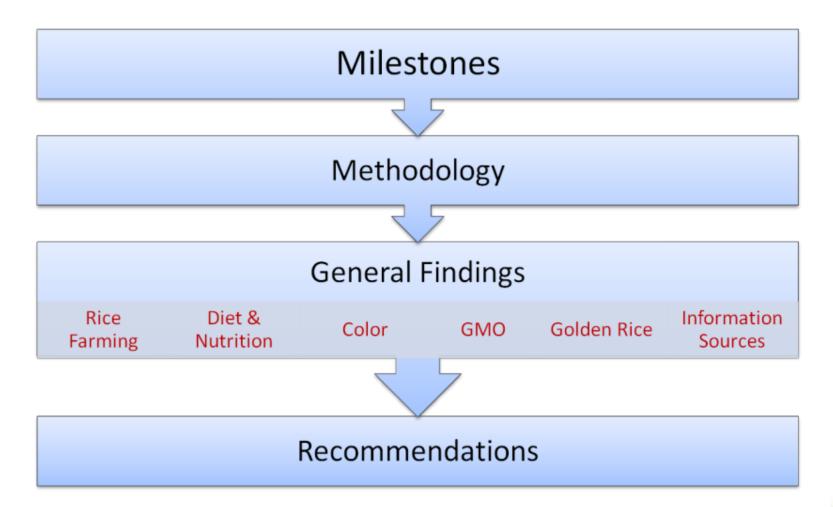


Golden Rice FGD Objectives

- ■Conduct Focus Group Discussions within four provinces of the Philippines where VAD is prevalent.
- Extract the following information from the FGD groups:
 - Attitudes, interest and concerns of household food decision makers
 - Attitudes, interest and concerns of subsistence rice farmers
 - Attitudes, interest and concerns of commercial rice farmers
 - Recommend appropriate communication channels based on the information gathered from the FGD discussions and other information from local government units within the selected province.



Flow of Presentation





Milestones

Social Marketing Workshop

MARCH 21-22 Practice FGD in Nueva Ecija

APRIL 28

MAY 1

FGD Proper

> MAY 18-24

Provincial Report Writing

> MAY 28-31

Final

Presentation

JUNE 5



















MARCH 28-29

Questionnaire Preparation

&

Practice FGD

MAY 11-17

Local Coordination **MAY 27**

Validation of Results

JUNE 1-4

Final Preparations



Methodology

FGD questionnaire development by IRRI with AIM students

Questionnaire translation to different dialects (Bicolano, Waray, Hiligaynon, & Filipino)

Courtesy call to local officials

Communities needed for 9 FGD's:

3 subsistence farming households, 3 commercial farming households & 3 non-farming households

Communities needed for 9 FGD's:

8 to 12 respondents, 50% should be males and 50% females



Methodology

Community identification with the help of DA and local coordinator. Contact and schedule FGD's based on general profile of barangays

During the FGD, the recorder is tasked to observe and take down important insights.

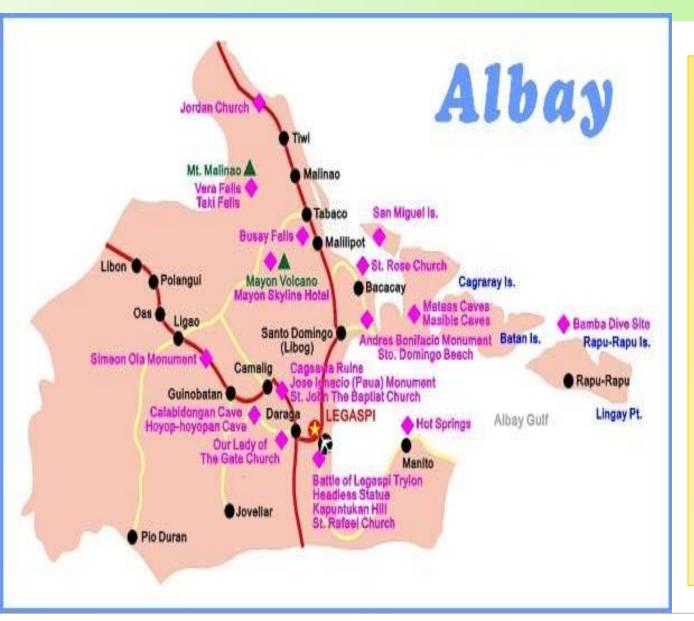
With the help of translators, discussions were recorded and translated to English.

After the FGD, profiles of respondents was recorded.

Validation of answers in at least 2 barangays



Modification: Albay



- Not all barangays have a list of barangay residents
- Local coordinator hired selected the respondents
- FGD started earlier due to scheduling constraints
- Sometimes there are more than 12 participants
- No courtesy call to LGU

Modification: Leyte-Samar



- The recorder function was assigned to local coordinator due to language barrier
- No courtesy call to LGU, only directly to the barangay



Modification: Iloilo



- Only one town was selected due to lack of time (border town of 3 provinces)
- Difficulty in distinguishing subsistence and commercial farms
- 9/12 FGD's were a mix of subsistence and commercial farmers



Modification: Bukidnon



- Subsistence farmers were reclassified to farmers who do not plant on their own land
- Advised by DA
 Acting provincial officer to avoid "MBA" in the introduction to LGUs
- Only one town was selected for the FGD due to security concerns

General Findings: Rice Farming

Reasons for Rice Farming

- Source of income
- Consumption
- Only job known by farmers

Source of Varieties

- Good seeds from own harvests
- Exchanged seeds from other farmers
- Subsidized certified seeds from Department of Agriculture

Common Rice Varieties

- RC82, RC10
- RC18
- RC128, RC122



General Findings: Rice Farming

- Not particular with what variety to plant for each season
- Prefers varieties that can work well for both dry and wet season
- Male farmers decide what variety to plant

Common Rice Farming Problems

- Financial Constraint
- Pests
- Weather/Climate
- Not enough rice seeds from DA
- Late arrival of seeds from DA

- Farmers are interested in trying new rice varieties.
- Only few are familiar with Bt corn
- Major source of information are technicians from Department of Agriculture.

General Findings: Diet & Nutrition

- People are budget conscious
- Health concerns for adults, children & pregnant women are similar, that is, to eat a balanced diet
- Aware that balanced diet is available and inexpensive
- Pregnant women should minimize rice consumption to avoid Caesarean delivery
- For some, DRIED FISH as viand is **healthy**, for others, it is classified as **junk food**
- Most are not aware on which vitamins are present in their food



General Findings: Medical Services

- Medical services are given by Local Government Units
- Frequency of services is subject to the availability of funds
- Women are more aware of these services than men

Barangay Health Center programs

- Immunization and Vaccination
- Circumcision
- Deworming
- Pre-natal check ups
- Dental check ups
- Feeding
- Patak Pinoy (house to house)
 - Only LGU-sponsored
 - Carried out by a doctor or nurse
 - Barangay Health Worker (BHW) and/or
 - Barangay Nutrition Scholar (BNS)



General Findings: Vitamin A Deficiency

 <u>Lack of information</u> on Vitamin distribution and how it benefits their kids

VAD

Mostly have no idea

Vit. A

 Associated with effects on the eyes

Food

- Squash
- But most are guessing

In general, respondents are **not familiar** with VAD

Interchanged VAD with iodine deficiency

Associate VAD with cataract

Patak Pinoy Program is offered house-to-house

Consumption of food with vitamins are subject to **the budget**



General Findings: Color

Top 3 characteristics people look for in rice:

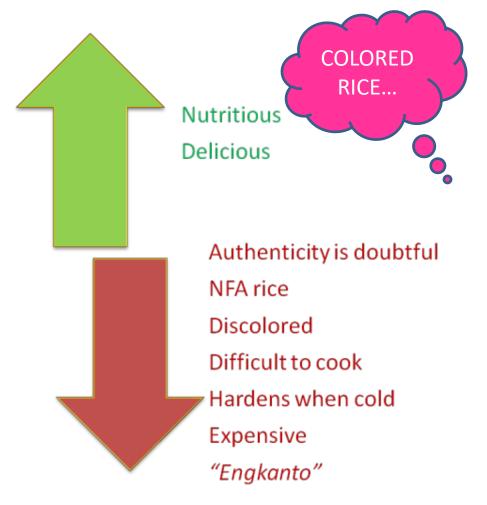
- 1. Soft
- 2. Tasty/Smells goods
- 3. COLOR

Why White?

most preferred by children

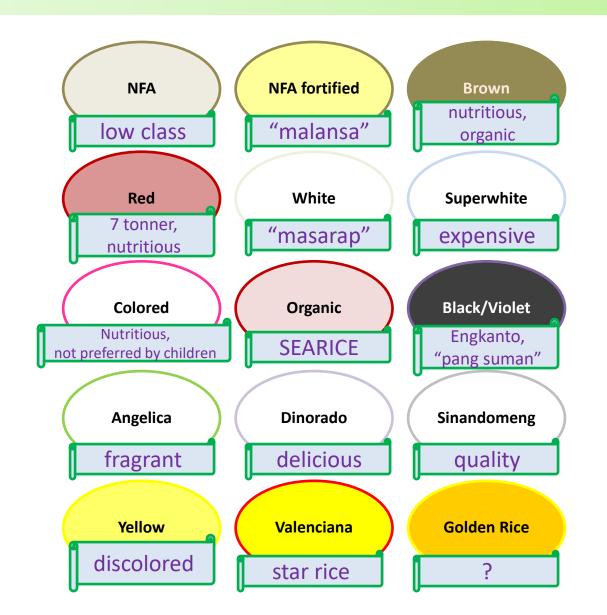
widely available

appetizing





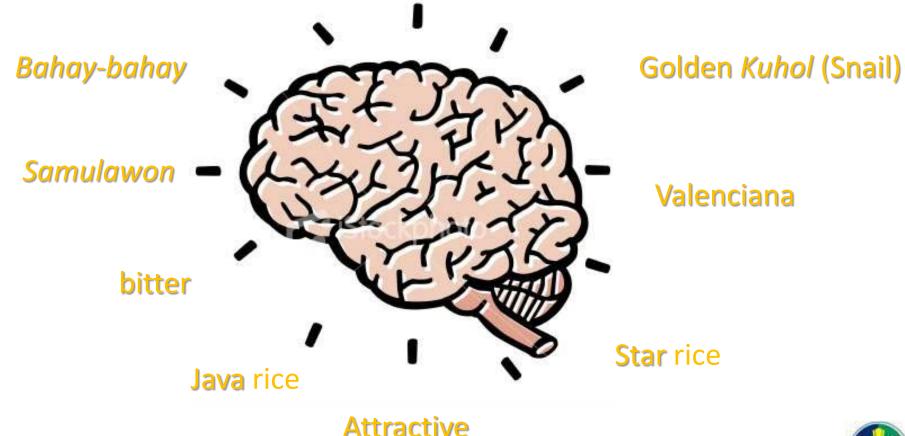
Perception on Rice Color





Perception on Yellow Grained Rice

Majority are not familiar with yellow rice





General Findings: Color



most preferred by children

more NUTRITIOUS

widely available

more DELICIOUS

appetizing

more AFFORDABLE

"value for money"

ACCEPTABLE by the stomach

If Golden Rice can match or go beyond what white rice usually offers

AVAILABLE



General Findings: Yellow Rice

- Majority are willing to try Yellow Rice with SAFETY as the topmost consideration
 - Prefers government endorsement by organizations such as such as BFAD, DA, DOH, and barangay health workers
 - Majority do not consider celebrity endorsers reliable

Yellow Rice PLUS Vitamin A

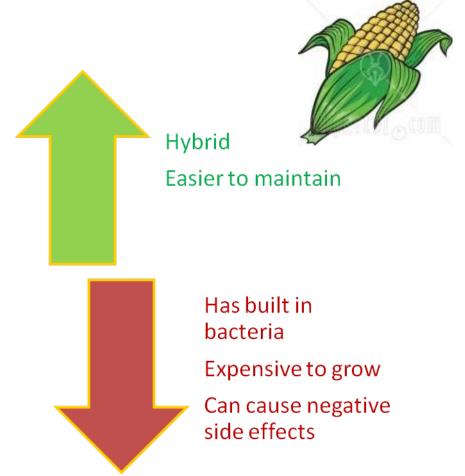
Willing to TRY if...

- Free taste and free samples
- DA certifies and approves the seeds prior to its release
- DOH certifies that the rice is good for children
- There are testimonials from those who have already tried it
- The Vitamin A content is already proven

Vitamin A content is the topmost reason for trying

General Findings: GMO

- Most are not aware of GMO
- Few who are aware:
 - harmful for the body
 - cancerous
 - has caused stomach ache before
 - high technology
- Corn is seldom planted in most areas
- Few have heard of Bt corn





General Findings: Golden Rice

- Majority never heard of Golden Rice
- Almost all are interested to know more about Golden Rice.
- Some respondents mistook Golden
 Rice with other yellow-colored rice
- Some heard about it but can't remember the details



Comments & Reactions

- Same color with honey
- Maybe egg yolk was added
- Contains Vitamin A because it is yellow
- Looks oily
- Golden rice is not the same as NFA rice since NFA rice is white with yellow spots
- Associated with Arroz Valenciana, a paella-like dish



General Findings: Golden Rice

•For those who heard about GMO, general reaction/perception is negative

WILLING TO EAT GOLDEN RICE?

- After hearing that Golden Rice is a GM crop, majority are still willing to try it with the Vitamin A content as the topmost reason
- Common topmost consideration by both farming and non-farming households and consumers is safety followed by taste
- Major considerations prevailing for each household type on rice is **price** for non-farming consumers and **softness** for farming consumers

WILLING TO PLANT GOLDEN RICE?

- Majority of the farmers across provinces and farming household types are interested to grow Golden Rice since they are accustomed in trying new varieties
- There only major concern is the commercial viability of the rice



General Findings: Information Sources

Usual Sources of Information

- Doctors
- TV
- Health Centers
- BHW and BNS
- Radio
- Newspapers
- Posters
- Schools





Most Popular TV Ad



Lactum

"Kapanatag Ka Na Ba?"



Knorr

"Sinabawang Gulay"

Most respondents do not prefer celebrities as paid-endorsers



General Findings: Information Sources

Prefer information to be disseminated personally through...

- Persons of authority
 - RHU, agriculturalist, doctors
- BHW, BNS
 - House-to-house
- Seminars and lecture
 - In local dialect
- Actual demo
 - e.g., cooking class



because Doctors are...

- Convincing
- Experts
- Knowledgeable in that field
- Salamat Doc (famous TV program)



Recommendations gathered from FGDs

Develop Golden Rice in RC10, RC18, and IR82 varieties

Modify, if not change, the Golden Rice name

Tie up with LGU's and local branches of the Department of Agriculture

Orient locals on genetically modified organisms and vitamin A deficiency

Leverage on medical associations or professionals to endorse Golden Rice to adults.

Use doctors as endorsers for adults and fast food chains for children

Position Golden Rice as better than NFA Rice but at a similar price

Distribute first to local farmers (through the local branch of the Department of Agriculture) to be planted before the consumers

Acknowledgement

International Rice Research Institute
Helen Keller International
Philippines Rice Research Institute
Asian Institute of Management



END OF PRESENTATION Thank You!

